Nutanix Pre-Sales Tools Now Available

What tools have launched?

1. Nutanix Sizer
2. Nutanix Collector
3. Deal Registration (Vartopia)

What do these tools do?

Nutanix Sizer

Nutanix Sizer offers a powerful planning solution that combines workload data inputs with Nutanix best practices, workload modules and target platform details.

Sizer eliminates complex manual processes for establishing new infrastructure requirements by comparing thousands of solution iterations to find the best fit based on user inputs. Results include a full bill of materials that further simplifies next steps. Sizer has been fully customized with Cisco UCS M6 supported platforms and components. **Nutanix Sizer must be used for all opportunity sizing**.

Nutanix Collector

Nutanix Collector is a historical and point in time performance capture technology which collects configuration and performance data of servers and its components. The output of collector can be fed into the sizer tool directly to help reduce time and errors compared to manual sizing.

Nutanix Deal Registration

Registering your Cisco HCI Nutanix Sales Opportunity is integral to your HCI Sales Campaign. **We strongly encourage all sales teams to leverage this tool to register new opportunities as soon as possible.** Further training is available as part of our Nutanix Knowledge Builder Series. Please join us Monday, Oct 2nd for Session #3 - Deal Registration & More!

- [AMS & EMEA - Oct 2nd, 7:00am PT](#)
- [APJC - Oct 2nd, 6:00pm PT](#)

Access for Cisco Users

Access for all three tools is now available for Cisco sellers reporting up to Jeff Sharritts. This includes all blue & red badge employees. Cisco Compute BU employees reporting up to Jeremy Foster have access to Nutanix Sizer & Collector.

There are 2 ways to access the platform:

- [Direct SSO Login (cs.co/nutanixtools)](cs.co/nutanixtools)
- Nutanix Portal (Click log-in with company ID)

Access for Cisco Partners
Access to the Nutanix Sizer & Collector is available for all Cisco partners that have partner level Cisco.com access. For partners that do not have access, they will need to use the PSS (partner self-service) tool to request access from their partner administrator. There is only one path for partners to login to access Sizer & Collector:

- [Direct SSO Login (cs.co/nutanixtools)](cs.co/nutanixtools)

How do I get access if I am not in sales?

Only Cisco sellers should require access to Vartopia for deal registration. Sizer & Collector are currently only available for sellers, BU, and partners. Please work with a Cisco seller or Compute BU employee if you need help sizing an environment.
Hitting an SSO login or other technical issue?

Try to logout and login again to clear the error. For any other login issues, please direct your questions to this Webex Space.

Useful Bookmarks: Nutanix Portal | SalesConnect HCI | Cisco.com HCI